

## **Skills Required:**

Account Executive, Sales Executive, Sales Representative, Packaging/Processing Machinery Sales/Purchases, B2B Sales, Business to Business sales

## **Job Description:**

Sales Representative - Account Executive - Sales Executive

If you are a Highly Motivated Sales Representative with Account Executive experience please read on!

## **What you need for this position:**

- Strong phone skills to uncover sales opportunities while locating available surplus packaging and processing machinery from our existing database
- At least 2 years of successful phone based inside/outside sales experience
- The ability to communicate effectively with our clients and have a professional image with good business practices/ethics
- Strong phone skills a must!

## **What you'll be doing:**

- Identify and hand off machinery purchase and sale opportunities
- Update database while calling clients
- Support our winning team of sales professionals
- Learn what machinery is used for and why we buy and sell them

## **What's in it for you:**

- Base Salary
- Aggressive Commission structure
- Comprehensive benefit package
- Positive and supportive work environment
- Learning and growth opportunities for a long-term profitable career

So, if you are a Sales Representative with Account Executive experience, please apply today!

**Want an interview today? [www.tristarmachinery.com](http://www.tristarmachinery.com) 630-771-9035**

**Are you a fit for this position? Please send your resume to [info@tristarmachinery.com](mailto:info@tristarmachinery.com)**

Looking forward to receiving your resume through our website and going over the position with you.